



Cisco+

Rethink hybrid cloud with intelligent consumption of on-premises resources through Cisco+ delivered through Insight.

Under pressure to reduce risk while prioritizing transformation and innovation, organizations are increasingly looking to As a Service models to leverage modern IT solutions while reducing CapEx spend. Hybrid cloud solutions as a service from Cisco+, delivered by Insight, allows those organizations to achieve the flexibility of cloud while optimizing for spend, simplicity, and agility.

Cisco+ delivered by Insight provides you with the industry's first comprehensive offering for complete hybrid cloud solutions delivered as a service. Cisco+ enables your business to reduce risk and capital expenditures through a consumption model aligned to cloud service tiers for hardware, software, and services, giving you the flexibility to scale as needed and run workloads where they make the most sense.

Working with Insight for Cisco+ allows you to take advantage of our long-standing expertise and leadership in storage and public cloud, and in-depth partnership with Cisco to make the most of As a Service infrastructure for your organization. As your go-to Cisco+ partner, Insight can help your organization align infrastructure consumption and services with your business needs, monitor, manage, and optimize your solutions, as well as provide ongoing support and bundle related services.

Complete services in a single partner



Insight's approach to delivering Cisco+ drives value for the consumer through our ability to wrap a full portfolio of services around the entire portfolio of Cisco's As a Service solutions. Deep partnerships with Cisco and other industry-leading service providers in cloud, compute, security, data protection, and more, allow Insight to deliver a complete scope of services in a single technology partner — allowing clients to experience strategic solutions and comprehensive support for their hybrid cloud infrastructures.

Key benefits:

Complete pricing transparency

and no contract minimums



Better manage risk from cloud and business uncertainty

Reduce CapEx spending

through OpEx models



Scale rapidly up/down to accommodate fluctuations



Simplify capacity planning

by removing added cost pressures



Enhance on-premises performance while supporting hybrid cloud initiatives

Make workload decisions

without infrastructure limitations



Storage as a Service (STaaS) service level details

Each of our three service levels gives you the best-in-class vendor solution(s) of your choosing, and strategic and technical support from Insight to optimize performance and free up your IT team to focus on strategic initiatives. Service levels span from Essentials, to help you get started, to fully managed Advanced and Premier services.

	Essentials	Advanced	Premier
Assigned Client Success Manager	✓	~	✓
System health monitoring via Cisco Intersight	✓	~	~
Flexible billing options	✓	~	~
24/7/365 technical support	~	~	~
Advanced system monitoring and alerting		~	~
Request fulfillment		~	~
Incident and problem resolution		~	~
System software patching		~	~
Capacity planning and performance reviews			~
Infrastructure assessments and key business activity reviews			~

Process and outcomes

Service level		el	What we provide	How we deliver	Measurable results
Essentials		ervices services)	Support Support	 Billing and client success management 24/7 technical support 	High client satisfaction ratesMaximum uptime
	Advanced services		Security and notifications	 Patch management Monitoring and event management Service configuration management 	Up-to-date systemsIncreased transparency and security
		Premier services (or add-on services)	Resolution	 Problem and incident management Change enablement and request fulfillment 	 SLOs achieved; SLA met Increased governance and reduced risk Reduced incident resolution time
			Optimization	 Capacity, performance, and cost management Service continuity management 	Continual optimizationData-driven decision-making
SOW/Service hours		ours	:-: ⇒ Implementation	 Comprehensive planning Skilled resources Projects managed through to completion 	 Regular communication and follow-ups Projects managed to time and cost expectations

Getting started is easy.

Visit solutions.insight.com/contact-us to connect with our team.



Why Insight for Cisco+?

Together, Insight and Cisco have been achieving successful client outcomes for more than 20 years.

Cisco Gold Partner

since 1999

350+ Cisco sales engineers with **2,000+** Cisco certifications

Top 4 national partner

4,000+ consulting and service delivery professionals



Gold Certified

Master Specialized in Collaboration

Master Specialized in Data Center and Hybrid Cloud

Master Specialized in Networking

Master Specialized in Security

Master Specialized in Service Provider Technology

Cloud and Managed Service Provider Program

Learn more at:

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