



Solution Brief

Pure as a Service

Achieve a flexible, cloudlike experience on-premises or in the public cloud with Insight's Pure as a Service leveraging Pure's Evergreen//One program.

Under pressure to reduce risk while prioritizing transformation and innovation, organizations are increasingly looking to as-a-service models to leverage modern IT solutions while reducing CapEx spend. Insight's Pure as a Service allows those organizations to achieve the flexibility of cloud while optimizing spend, security and latency requirements. This service provides a minimum monthly commitment with instant bursting as the client needs it.

Insight's Pure as a Service program provides you with high-performance consumption-based storage across on-premises and private and public cloud infrastructures. This allows you to benefit from a storage infrastructure that supports your digital transformation efforts while paying only for what you use. Plus, your subscription includes advanced data management with Pure1® — an artificial intelligence engine that allows you to monitor, analyze, simulate and manage virtualized environments across a hybrid cloud.

Working with Insight allows you to take advantage of our long-standing expertise and leadership in storage and public cloud, and in-depth partnership with Pure Storage. As your go-to solution provider, Insight can help your organization perfectly align consumption with your business needs; monitor, manage, and optimize your storage solutions; and provide ongoing support and bundle related services.

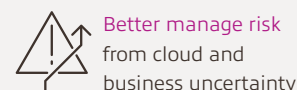
Complete services in a single partner



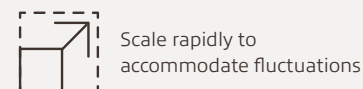
Insight's approach to delivering Evergreen//One™ drives value for the consumer through our ability to wrap a full portfolio of services around the product. Deep partnerships with Pure Storage and other industry-leading service providers in cloud, compute, security, data protection and more enable Insight to deliver a complete scope of services in a single technology partner — allowing clients to experience strategic solutions for Evergreen//One and comprehensive support for their enterprise data infrastructure.

Key benefits:

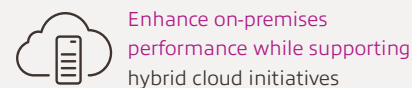
Complete pricing transparency



Reduce CapEx spending through OpEx models



Simplify capacity planning by removing added cost pressures



Consumption-based data management on-premises and in the cloud







Storage as a Service service level details

Our two service levels gives you the best-in-class vendor solution(s) of your choosing, and strategic and technical support from Insight to optimize performance and free up your IT team to focus on strategic initiatives. Service levels span from Essentials, to help you get started, to fully managed Advanced services.

	Essentials	Advanced
Client delivery management	✓	✓
Flexible billing options	✓	✓
24/7/365 technical support	✓	✓
Advanced system monitoring and alerting		✓
Request fulfillment		✓
Incident and problem resolution		✓
System software patching		✓
Infrastructure patches and updates		✓

Process and outcomes

Service level	What we provide	How we deliver	Measurable results
Essentials services	 Support	<ul style="list-style-type: none"> Billing and client delivery management 24/7 technical support 	<ul style="list-style-type: none"> High client satisfaction rates Maximum uptime
Advanced services	 Security and notifications	<ul style="list-style-type: none"> Patch management Monitoring and event management Service configuration management 	<ul style="list-style-type: none"> Up-to-date systems Increased transparency and security
	 Resolution	<ul style="list-style-type: none"> Problem and incident management Change enablement and request fulfillment 	<ul style="list-style-type: none"> SLOs achieved Increased governance and reduced risk Reduced incident resolution time
SOW/Service hours	 Implementation	<ul style="list-style-type: none"> Comprehensive planning Skilled resources Projects managed through to completion 	<ul style="list-style-type: none"> Regular communication and follow-ups Projects managed to time and cost expectations

Why Insight for Pure Storage?

As an expert in the data center and one of Pure's most trusted partners, Insight delivers scalable and high-performance solutions to our clients leveraging Pure Storage® technologies.

Pure Platinum Elite Partner



More than 60 Pure Storage sales and engineering certifications

1st U.S.-based FlashStack Authorized Support Partner



2020 Pure Storage Net New Logo Partner of the Year

Learn more by emailing us at xaas@insight.com.

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