



Solution Brief

# FlexPod

Introducing FlexPod as a Service, a simple and convenient storage solution from Cisco+ and NetApp, designed to drive innovation and delivered by Insight

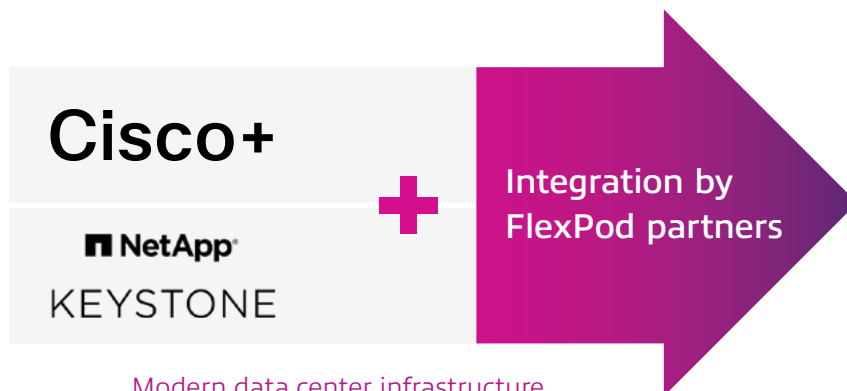
Enterprises focused on embracing IT transformation walk a fine line between driving innovation and controlling cloud spend. Increasingly, these organizations are turning to as-a-service solutions to access the benefits of public cloud while maintaining the control, visibility and security of on-premises storage.

FlexPod® from Insight delivers the best of both worlds to your organization, conveniently bundled into one cost-effective solution. Combining the power and agility of Cisco+ and NetApp Keystone®, FlexPod provides your enterprise with the industry's very best data management and a seamless integration for your entire data fabric architecture. Insight provides a single point of contact for both NetApp and Cisco+, creating modern data center infrastructure for your enterprise, delivered as an on-premises service.

For businesses seeking to reduce risk and lower capital expenditures, FlexPod's minimum monthly consumption plus bursting model aligns with cloud service tiers for storage on-premises or in public or hybrid cloud. This means your organization has the capacity and flexibility to scale as needed and run workloads in the public cloud as necessary. Furthermore, because FlexPod customers work with Insight, they receive the benefit of our technical expertise, deep experience and long-standing partnerships with both NetApp and Cisco.

FlexPod as a Service

Insight-delivered



Modern data center infrastructure delivered as an on-premises service

## Key benefits:



A single point of contact for both Cisco+ and NetApp

### Complete pricing transparency



Better manage risk from cloud and business uncertainty

### Reduce CapEx spending

through OpEx models



Rapidly scale up to accommodate fluctuations

### Simplify capacity planning



Enhance on-premises performance while supporting hybrid cloud initiatives





Consumption-based data management for the entire data fabric

## A tiered managed services model

Designed to meet your business needs while providing the best value, our two service levels offer best-in-class vendor solutions to support your transformation goals. At every level, you receive technical support from Insight to optimize performance and allow your IT team to focus on what matters most. Our service levels range from Essentials, to help you get started, to fully managed Advanced services.

	Essentials	Advanced
Client delivery management	✓	✓
Flexible billing options	✓	✓
24/7/365 technical support	✓	✓
Advanced system monitoring and alerting		✓
Request fulfillment		✓
Incident and problem resolution		✓
System software patching		✓
Infrastructure patches and updates		✓

## Process and outcomes

Service level	What we provide	How we deliver	Measurable results
Essentials services	 <b>Support</b>	<ul style="list-style-type: none"> <li>Billing and client delivery management</li> <li>24/7 technical support</li> </ul>	<ul style="list-style-type: none"> <li>High client satisfaction rates</li> <li>Maximum uptime</li> </ul>
	 <b>Security and notifications</b>	<ul style="list-style-type: none"> <li>Patch management</li> <li>Monitoring and event management</li> <li>Service configuration management</li> </ul>	<ul style="list-style-type: none"> <li>Up-to-date systems</li> <li>Increased transparency and security</li> </ul>
	 <b>Resolution</b>	<ul style="list-style-type: none"> <li>Problem and incident management</li> <li>Change enablement and request fulfillment</li> </ul>	<ul style="list-style-type: none"> <li>SLOs achieved</li> <li>Increased governance and reduced risk</li> <li>Reduced incident resolution time</li> </ul>
SOW/Service hours	 <b>Implementation</b>	<ul style="list-style-type: none"> <li>Comprehensive planning</li> <li>Skilled resources</li> <li>Projects managed through to completion</li> </ul>	<ul style="list-style-type: none"> <li>Regular communication and follow-ups</li> <li>Projects managed to time and cost expectations</li> </ul>

## Why Insight for as a service

When you choose Insight for your as-a-service partner, you gain access to a full portfolio of solutions from a single vendor. Our long-standing relationships with Cisco and NetApp guarantee that you receive the ongoing support you need to optimize your investment and realize your IT transformation goals.

**Cisco Gold Partner**  
since 1999

**75+** Cisco sales engineers with  
**500+** certifications

**250**  
NetApp sales and  
technical certifications

**1<sup>st</sup>**  
Managed  
Keystone Partner

**1<sup>st</sup>**  
Cloud  
First Partner

Learn more by emailing us at  
[xaas@insight.com](mailto:xaas@insight.com).

©2024, Insight Direct USA, Inc. All rights reserved. All other trademarks are the property of their respective owners.  
AAS-FS-SB-1.0.03.24