Microsoft Enterprise Agreement





Why Insight for Microsoft Enterprise Agreement?

Insight is Microsoft's largest global partner and has been providing Microsoft® solutions for more than 25 years. We put Microsoft at the center of our end-to-end strategy to help businesses run smarter. We'll collaborate with you to deliver Intelligent Technology Solutions™ that meet your strategic business needs and optimize your technology investments, to help you manage today and transform for tomorrow.

Here are a few of the things we bring to the table:

- Microsoft Gold Partner with 17 Gold and Silver competencies
- End-to-end Microsoft consulting and deployment
- 4,000+ consulting and service delivery professionals
- Top 1% of all Microsoft partners based on competency

How Microsoft cloud solutions will help your business

To drive business value, you need to transform data into actionable insights. The high-performance computing provided by Microsoft cloud solutions will help you improve business productivity and operations. Exchange Online ensures employees can send emails from any device. Skype® for Business Online connects employees from anywhere. SharePoint® Online and OneDrive® facilitate collaboration.

- Enhance the ways employees work together.
- Provide the flexibility today's workers want.
- Make better informed decisions based on data.

Insight helps you manage today and transform for tomorrow.



Choosing the right licensing agreement

At the rapid pace technology changes, you need scalable and cost-effective technology licensing options. This ensures your company can easily adjust its services and software licenses under one agreement as needs shift. Consider the Microsoft® Enterprise Agreement when looking at Microsoft cloud solutions.

Value	Rapidly deploy a companywide IT platform.
	• Leverage 24/7 support, planning and training at no additional cost with Software Assurance.
	Lock in pricing up front and spread out payments to reduce the initial cost.
Flexibility	Access the newest versions of cloud and on-premise software.
	 Select between Microsoft cloud services, on-premise software or a combination of both to develop agile systems.
	 Make adjustments to cloud services and software licenses under a single agreement.
Ease of management	Simplify license management with one companywide agreement.
	Manage licenses and track purchases centrally with online tools.
	Benefit from predictable payments.
	 Gain assistance from a Microsoft Certified Partner or a Microsoft representative for the duration of the agreement.
	the agreement.

Is Enterprise Agreement right for your business?

Organizations with a minimum of 500 devices that need cloud services and software licenses for at least three years can take advantage of Microsoft Enterprise Agreement. Licensing costs are lower at the onset with this offering's subscription option, and you're able to expand or reduce the number of subscriptions covered by your license each year.

Your company can benefit from the program's savings, which range from 15% to 45%, and the added support Software Assurance provides.



