



Service Brief

Residency Services

We help you bridge the IT skills gap.

From new technology deployments to day-to-day management, our Residency Services span transitional, operational and technical requirements to provide critical support:

- + Augment key roles or address new technology skills gaps.
- + Relieve overloaded staff through temporary demand spikes.
- + Accelerate special projects or consulting engagements.
- + "Try before you buy" a permanent IT hire.

Expertise: Sourced, screened and support-ready

As a full IT lifecycle services and solutions company, we are uniquely equipped to identify the skills that technical resources must possess to be successful. Here's what the process looks like, step-by-step:



1: Sourcing

Our experienced resources are:

- Current residents or consultants
- Past residents with proven customer success
- Pre-screened resident applicants
- Hand-selected from our job portal, social media and talent management boards



2: Screening

We use a four-pronged approach to ensure quality resources:

- Pre-screen interview to check skill set match, communication abilities and references
- Drug and background screen to ensure quality candidates
- Technical interview when applicable to test skills and thoroughly assess knowledge and experience



3: Support-ready

We facilitate the last phase prior to resource assignment, which is driven by your decisions:

- Candidate review: We present the most qualified candidates with an executive summary and skills matrix.
- Interviews: We set up interviews by phone, in person or both.
- Approvals: Agree on start date, sign contracts and initiate onboarding.
- Resident engagement manager is assigned, providing ongoing support to the resource.

We free your team so they can focus on central business initiatives.

Contact us today to find out if Residency Services are right for your team.

1 – Placement fee may apply.

Flexible resourcing customized to your needs

Residency Services, also referred to as staff augmentation, temporary staffing or IT talent services, provide our clients with highly qualified technical resources on a temporary basis working under their direction. Choose what works best for your situation and strategic goals.

+ Contract

Client contracts for short- or long-term temporary resources to allow flexibility in its workforce.

+ Contract to Hire

Client contracts for a Contract to Hire engagement where the resource is engaged on a contract basis for a duration before converting to the client's FTE. "Try before you buy" gives the clients the flexibility to bring resources on board while waiting for FTE requirements to be engaged.

+ Permanent Placement Service¹

Client contracts for Insight to help find strong talent across the breadth of software and IT. These permanent resources are hired by the client as FTE members of its team.

Our model is flexible to meet your needs and can adapt to your processes. Let us take the worry out of your hands so you can focus on your business.

Real-world success stories



Major healthcare system leverages Residency Services for networking and security refresh.

- Provided a fast, reliable and secure network across campus and remote facilities
- Integrated system enhancements without sacrificing uptime or patient care quality
- Delivered unprecedented control and visibility of users and endpoints with the Cisco® ISE platform
- Supported a next-gen, Zero Trust approach to network security



A Fortune 300 provider of medical technology uses residency to support a data center migration.

- Provided resources to support migration discovery tasks
- Placed Solaris®, Windows®, AIX® and Linux® experts to drive operational and remediation tasks
- Four residents engaged for time frames ranging from four months to more than two years



A respected international technology and services provider uses residency to build a team to tackle an infrastructure initiative.

- Provided residency resources
- Eight residents placed, covering Windows, storage, security, networking and applications support
- Successful initial 10-month engagement extended to 20 months



A financial services provider uses residency to replace a lost resource.

- Placed skilled Linux engineer
- Resource renewed three times
- Residency engagement continues with other resources requested

Driving innovation with digital transformation

At Insight, we help clients enable innovation with an approach that spans people, processes and technologies. We believe the best path to digital transformation is integrative, responsive and proactively aligned to industry demands. Our client-focused approach delivers best-fit solutions across a scope of services, including the modern workplace, modern applications, modern infrastructures, the intelligent edge, cybersecurity, and data and AI.

Learn more at:

solutions.insight.com/Services/Consulting-Services/Residency-Services

Getting started is easy.

Visit solutions.insight.com/contact-us to connect with our team.

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