



Solution Brief

# Why Insight for Devices?

Drive value throughout the device lifecycle.






Devices are instrumental to business operations. They empower communication, collaboration and productivity. They enable businesses to be competitive, strategic and innovative. No business could really do business without devices — billions are in use today.

However, challenges abound. It's difficult to procure and maintain a functional fleet of devices. Managing multiple vendors requires time and resources. Meeting user needs is an ongoing demand. Keeping up with refresh cycles and asset management can get complicated, fast.

## Support for the complete device lifecycle

Insight has a different vision — simplified, full device lifecycle support, all from a single partner. We know that anyone can sell you a laptop or tablet. We offer more, helping you maximize value and continually improve your device ecosystem.

### Partner with Insight to:

-  Ensure maximum uptime and device lifespans.
-  Bring device choices to employees without adding complexity.
-  Eliminate the time and hassle of managing multiple vendors.
-  Improve the end-user experience, from refresh to support.
-  Drive down device costs and employ modern management.

### Why Insight

As a global systems integrator with deep relationships with all major technology partners, Insight is able to offer you flexible device options. Whether you enable employee choice or use corporate standards, you can maximize control of your fleet to ensure optimal cost and performance outcomes.

## Benefits

- + Drive efficiencies with a single device partner.
- + Scale or change device strategies with ease.
- + Lower total cost of ownership of devices.
- + Introduce an employee choice program.
- + Fulfill device needs quickly and securely.

## Our partners



## Related services

- + Device as a Service (DaaS)
- + Mac Enablement Program
- + E-procurement

## Full lifecycle support

Insight brings expertise, resources and support to each phase of the device lifecycle and helps you streamline so you can stay focused on higher-level strategic priorities.

	<b>Readiness</b>	Dedicated OEM partner teams Formal device evaluation programs Windows Modern Workplace Boot Camp	Mac employee choice enablement ChromeOS Readiness Review Tailored proofs of concept
	<b>Procure</b>	Pricing programs and cost optimization Microsoft-authorized refurbished devices Global scalability and reporting Custom e-procurement portal	Financing solutions Public sector contract options and flexibility Expansive inventory and distribution network
	<b>Prepare</b>	Warehousing solutions: Client-reserved and -owned inventory Imaging	Asset tagging Kitting Laser etching
	<b>Deploy</b>	Windows® Autopilot Apple Business Manager (ABM) Enrollment	Google Chrome deployment and management Knox Mobile Enrollment (KME) for Samsung
	<b>Maintain</b>	Inventory management Device as a Service (DaaS) Advanced device exchange	Remote end-user tech support On-site service desk staffing
	<b>End of life</b>	Device refresh management Eco-friendly and EPA-compliant asset recycling	Asset disposal Certified data erasure processes

## Insight DaaS

Insight DaaS provides full device lifecycle care and helps accelerate your adoption of modern IT management. Receive bundled endpoint hardware, software and asset management services, including configuration, deployment and technical support.

You'll also get one predictable monthly bill totaled on a per-device basis.

### Device and OS options:

- Windows 10-based laptops and desktops
- Apple® laptops, smartphones and tablets
- Samsung Android smartphones and tablets

Getting started is easy.

Visit [solutions.insight.com/contact-us](https://solutions.insight.com/contact-us) to connect with our team.

## Driving innovation with digital transformation

At Insight, we help clients enable innovation with an approach that spans people, processes and technologies. We believe the best path to digital transformation is integrative, responsive and proactively aligned to industry demands. Our client-focused approach delivers best-fit solutions across a scope of services, including the modern workplace, modern applications, modern infrastructures, the intelligent edge, cybersecurity, and data and AI.

Learn more at:

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