# Why Insight for NetApp

## A leading-class partnership for excellence

Together, Insight and NetApp have been achieving successful client outcomes globally for years. As a NetApp partner, Insight offers leading-class expertise and accessibility when it comes to NetApp® products, providing clients with solution roadmaps that mitigate risk, facilitate compliance and ensure operational efficiency.

From our experience in networks, data centers and the cloud to our professional OneCall Support Services and NetApp-certified engineers, Insight is optimally positioned to help clients identify, implement and manage NetApp solutions.
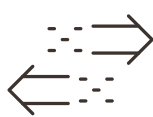
## Our NetApp portfolio

Insight's portfolio of NetApp offerings focuses on specialized solution areas where Insight and NetApp expertise overlap. As a leading NetApp partner, we deliver hybrid multicloud, private cloud storage and cloud-connected flash solutions to clients worldwide. Our NetApp offerings include data, migrations and OneCall Support Services.

| Hybrid multicloud | Data and AI | Migration services | Private cloud storage | Cloud-connected flash |
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## NetApp Keystone as a service

Insight-delivered NetApp Keystone® gives you flexible, cloudlike storage on-premises or in the public cloud. Working with Insight for Keystone gives you the industry's strongest data management solution with seamless integration for the entire data fabric architecture, as well as comprehensive support for integration and optimization.

- Optimize Keystone consumption to business needs.
- Monitor, manage and optimize effortlessly.
- Receive ongoing specialized support.
- Bundle related services.

Learn more about Insight-delivered Keystone — **view the solution brief.**

## FlexPod as a Service

Combining the power and agility of Cisco+ with NetApp Keystone, FlexPod® as a Service provides your enterprise with a powerful converged infrastructure stack and a single point of contact for management. FlexPod as a Service gives you the ability to scale up or down and run workloads in the public cloud as needed, delivering business agility and financial flexibility.

- Enhance on-premises performance while supporting hybrid cloud initiatives.
- Manage risk from cloud and business uncertainty.
- Reduce CapEx spending with an OpEx model.
- Simplify capacity planning.

Learn more about FlexPod as a Service — **view the solution brief.**

## ∏ NetApp

### Our NetApp competencies:

**Cloud**
+ Cloud Data Modernization on AWS
+ Cloud Data Modernization on Azure
+ Cloud Data Modernization on Google Cloud

**Hybrid Cloud**
+ Hybrid Multicloud with VMware
+ FlexPod Converged Infrastructure with Cisco
+ Storage as a Service with NetApp Keystone
+ NetApp Technologies for Security and Ransomware Protection
+ Data Protection with Commvault
+ Data Protection with Rubrik
+ Monitoring and Optimization with NetApp Cloud Insights
+ XaaS Built with ONTAP
+ XaaS Built with StorageGRID
+ Sustainability with NetApp

**AI & Analytics**
+ AI with NVIDIA DGX
+ AI with FlexPod AI
+ Data Analytics—Splunk for Security/ITOps

**Services**
+ FlexPod
+ ONTAP
+ Keystone
+ Hybrid Cloud

## Insight for NetApp ONTAP AI

Align your business for the future with AI infrastructure solutions from NetApp, delivered by Insight. Insight-delivered NetApp ONTAP® AI helps you accelerate and simplify AI projects. By leveraging a system powered by NetApp all-flash storage and NVIDIA DGX® and switches, plus the expertise of Insight, you can minimize roadblocks and enable proven AI solutions faster.

## Stories of success

### Large nonprofit medical association

**Solution:**

- Implemented NetApp Private Storage for Cloud and FlexPod Converged Infrastructure
- Relocated Disaster Recovery (DR) infrastructure into a cloud-friendly data center
- Moved entire DR (storage, backup and recovery apps) and communications infrastructure in just one week

**Benefits:**

- 200X reduction in data snapshot and clone creation times
- 5X increase in compute power
- Recovery time: 72 hours to <8

### Leading financial analytics company

**Solution:**

- 4.5PB of new NetApp all-flash and hybrid storage arrays implemented into 2 data centers
- Storage consolidation, migration and decommission
- 1,100+ unique hosts transitioned using NetApp
- 7MTT XCP/FLI tools

**Benefits:**

- 22 migration events accomplished in 5 weeks
- Reduced process runtimes >50% from days to hours and hours to minutes
- Improved efficiency, productivity and scalability

## Insight OneCall for NetApp

With OneCall support from Insight, clients have direct access to NetApp-certified engineers who provide 24/7/365 support for NetApp and other covered products. Insight is the top North American NetApp support provider, with twice the size and volume of the second largest provider.

- Full NetApp endorsement
- Dedicated NetApp experts
- Fast, efficient resolution
- Time and cost savings

## Getting started is easy.

Visit insight.com/contact-us to connect with our team.

## Driving innovation with digital transformation

At Insight, we help clients enable innovation with an approach that spans people, processes and technologies. We believe the best path to digital transformation is integrative, responsive and proactively aligned to industry demands. Our client-focused approach delivers best-fit solutions across a scope of services, including the modern workplace, modern applications, modern infrastructures, the intelligent edge, cybersecurity, and data and AI.

Learn more at insight.com.

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