



Simplified Infrastructure to Serve and Protect

Achieve mission success with Dell Technologies

Insight⁺
PUBLIC SECTOR

Dell Technologies
FEDERAL GOLD PARTNER



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Simple, agile IT environments with technology you trust

When the job calls for rugged operations in harsh environments or reliable, secure and compliant technology to keep data safe, count on Dell to help you get the job done. Dell solutions, delivered by Insight Public Sector, provides an extensive range of systems and solutions that help your agency build solutions with a tactical edge.

Dell APEX offers multicloud technology solutions that help military agencies reduce IT costs, boost agility and simplify the IT experience — all while helping you protect mission-critical data.

Everything you need in one simplified portfolio

The Dell APEX portfolio of as-a-Service offers a simplified, accelerated and enhanced digital transformation experience that allows you to increase IT agility and gain control over how your agency runs, even through unpredictable conditions. APEX provides a broad range of services and solutions, including secure and compliant storage and data protection to help protect mission-critical data, infrastructure and operations.



There's more to the APEX portfolio, including:



Data storage services



Hybrid cloud



Private cloud



Flex on Demand



Data center utility



Flexible and scalable infrastructure

Dell's APEX solutions provide a flexible and scalable infrastructure that can support a variety of IT systems and technologies. This helps ensure that military personnel can communicate and work together effectively, regardless of their system or location.

With APEX, you get a modern technology consumption model that provides enhanced productivity and minimized risk even in the most unpredictable conditions.

From rugged servers to military-grade desktops, workstations and laptops, Dell's APEX portfolio is critical in achieving mission success.



Flexible IT for flexible usage

| *Don't overpay for technology again*

Whether you require customized platform or a ruggedized industry standard, Dell APEX Flex on Demand offers a simplified, flexible approach to managing capacity and infrastructure without buying excess capacity upfront. APEX Flex on Demand provides the technology you need at a price that matches your usage. Only pay for technology as you use it.

How it works:

1. Choose your software, hardware and services.
2. Predict payments even with variable usage.
3. Select your deployed capacity for now and future changes.
4. Meter usage with Committed Capacity and Buffer usage.
5. Realize savings as workloads shift.

Benefits of APEX Flex on Demand for military:

Controlled.

Be mission ready now and in the future by installing what you need. And, measure your usage simply with our automated tools.

Simple.

Gain a strategic advantage through APEX Flex on Demand by enhancing your IT adaptability with quick responses to service requests, workload fluctuations and mission changes.

Flexible.

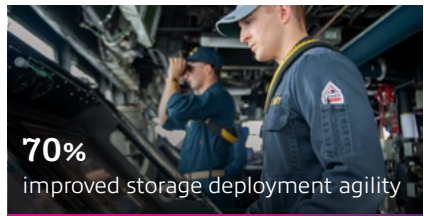
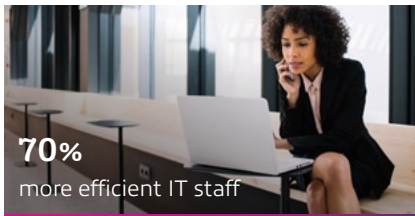
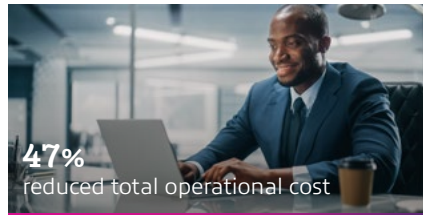
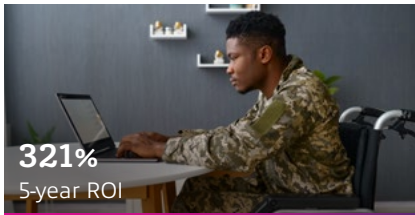
Achieve cost control with customized software, hardware and solutions based on evolving workloads.

Adaptable. Unified. Modern.

We understand the challenges of building a strategic, reliable military and defense solution. Modernizing your infrastructure to focus on deploying applications and services that drive your vision and require less time managing infrastructure is the ultimate goal.

Dell PowerFlex is a software-defined infrastructure that provides agility to your agency as your needs and mission evolves. As a solid foundation for a flexible, yet simplified infrastructure, PowerFlex enables you to combine workflows from the field and desk into one, unified platform.

With PowerFlex¹ your agency can gain:



PowerFlex Family for any ecosystem

Dell PowerFlex is available in different consumption options — like the rack, appliance, custom node and manager — to meet the unique needs of your agency. These flexible, rugged options allow for a broad range of deployment architectures including independent compute and storage (two-layer), HCI (single-layer) or a mixture of the two.



What Dell PowerFlex does for you

- Boost IT responsiveness with adaptable architecture made for rugged conditions.
- Ensure peak performance and scalability with smart optimization.
- Deliver uninterrupted service with protection capabilities for mission-sensitive data.
- Streamline operations at scale with intelligent insights and unified management.
- Maximize multicloud agility and flexibility with broad hyperscaler platforms.
- Simplify protection and compliance with enterprise data services.

About Insight Public Sector

Insight Public Sector is a global Solutions Integrator and trusted technology advisor to public sector agencies throughout the U.S. As one of the leading national providers of business-to-government IT solutions, Insight understands the unique challenges facing public agencies. We have a proven track record of helping government agencies, municipalities and education entities meet their IT needs and gain technological advantages — all while streamlining management and reducing overall cost of ownership.



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¹ IDC. (2020). IDC Business Value Snapshot sponsored by Dell.